Eric S Bossler

Contact 618-670-0970 eric.bossler@gmail.com

Address 2428 NW Market St Apartment 221 Seattle, WA 98107

On the Web | linkedin.com/E-Bossler | github.com/E-Bossler

> Profile

Professional transitioning from the world of aerospace industry contracts with a history of cross functional team building while working towards long term goals with large customers. Planning to leverage business acumen and analytical experience to develop a smooth transition into more technical roles in the future. Life long learner. Dog lover. Football aficionado. Gardener.

> Experience

Contracts Specialist | Spirit AeroSystems 2018-Present Seattle, WA

On-site contract negotiations support at large OEM customer location. Ensure execution of major contractual agreements and serve as resource for other internal team members for onsite leverage. Work across multiple teams and programs within an overall large tier-1 OEM customer.

Contracts Specialist | Spirit AeroSystems 2015-2018 Wichita, KS

Represented contract organization via face-to-face negotiation session with major OEM customers. Utilized facts and data approach to decision making which created more than \$55M in value. Focused on personal relationships and speed of trust to ensure settlement of potentially difficult negotiations.

Pricing Specialist | Spirit AeroSystems 2012-2015 Wichita, KS

Supported estimating, pricing, and subsequent negotiation of customer proposals. Built long term, enterprise level cost and revenue forecasting tools which were utilized as realtime negotiation assistance. Served as first lead for 'financial modeling' focal within a transitioning pricing organization.

> Education

Certification University of Washington, expected May 2020 Bellevue, WA

Coding Bootcamp: Full Stack Web Development

Graduate School Wichita State University, 2015 Wichita, KS

Master of Arts: International Economics

Undergraduate Benedictine College, 2012 Atchison, KS

Bachelor of Arts: Economics (minor in History)

> Skills, Knowledge, and Experience

Hard Skills Web development, economic analysis, legal document drafting and analysis, first aid cert

Soft Skills Team building, relationship development, leadership, time management, problem solving

Familiar Technologies | HTML5, CSS3, Javascript, SAP, Microsoft Office, Node

Experience With Cost reduction activity, negotiations, risk mitigation, proposal development, forecasting

> References

Available upon request